
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

November 6, 2008
Date of report (Date of earliest event reported)

Wireless Ronin Technologies, Inc.

(Exact name of registrant as specified in its charter)

Minnesota
(State or other jurisdiction
of incorporation)

1-33169
(Commission
File Number)

41-1967918
(IRS Employer
Identification No.)

5929 Baker Road, Suite 475
Minnetonka, Minnesota 55345
(Address of principal executive offices, including zip code)

(952) 564-3500
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On November 6, 2008, we publicly announced results of operations for the third quarter of 2008. For further information, please refer to the press release attached hereto as Exhibit 99, which is incorporated by reference herein.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

(d) See "Exhibit Index".

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 6, 2008

Wireless Ronin Technologies, Inc.

By: /s/ Brian S. Anderson

Brian S. Anderson

Vice President, Interim Chief Financial Officer and
Controller

EXHIBIT INDEX

<u>Exhibit Number</u>	<u>Description</u>
99	Press release reporting results of operations for the third quarter of 2008, dated November 6, 2008.

Wireless Ronin Reports 2008 Third Quarter Results

Key recent highlights include:

- **Achieves third quarter 2008 revenue of \$1.9 million, up more than 73 percent from \$1.1 million in 2007**
- **Implements workforce reduction of 35 people and reduces other expenses to match operating expenses with sales and committed projects, to result in a \$1.0 million, or approximately 21 percent, per quarter decrease in total operating expenses**
- **Continues expansion of key customer relationships**

MINNEAPOLIS — November 6, 2008 — Wireless Ronin Technologies, Inc. (NASDAQ: RNIN) today announced its financial results for the 2008 third quarter. The company reported revenue of \$1.9 million for the third quarter of 2008, a more than 73 percent increase from \$1.1 million in the third quarter of 2007. The company also reported a third quarter 2008 net loss of \$4.6 million compared to a net loss of \$2.4 million in the year-ago quarterly period, and a basic and diluted loss per share of \$0.31 compared to a basic and diluted loss per share of \$0.17 last year. The year-over-year increase in the net loss for the 2008 third quarter was primarily the result of operating expense growth that outpaced revenue growth. Third-quarter 2008 results also included costs of approximately \$201,000, or \$0.01 per basic and diluted share, of non-cash stock option expense related to FAS123R, compared to \$149,000 or \$0.01 per basic and diluted share in 2007.

“Our recent leadership transition has been orderly and we continue to effectively service our current customer base and actively conduct contract negotiations with the prospects we have discussed in prior communications. We have cultivated those client relationships at multiple levels within our organization, and continue to demonstrate the strength of the company’s unique and highly differentiated product offering and technology platform,” said Steve Birke, interim CEO.

Birke continued, “I’m also encouraged by our ongoing relationship with KFC. In June 2008, we successfully completed all of the tasks in the Request for Proposal process that KFC required in order to select a digital menu board solution for its locations. Since that process ended, we have continued to work with this client to complete market tests, and in September we installed the seventy-fifth system for KFC. We have, and will continue, to conduct contract negotiations with KFC regarding implementation of the digital menu board solution. When we have significant additional information, we will provide an update. In the interim, we are excited that KFC’s parent company, Yum! Brands, announced in early October that calorie information will be phased onto menu boards starting this year and completed by January 1, 2011. We believe that successful implementation of calorie information will rely on a digital menu board solution.”

Year-to-Date Results

For the first nine months of 2008, the company reported revenue of \$5.5 million, a 25 percent increase from \$4.4 million in the first three quarters of 2007. The company also reported a year-to-date net loss of \$13.8 million compared to a net loss of \$6.4 million in the year ago period, and a basic and diluted loss per share of \$0.94 compared to a basic and diluted loss per share of \$0.55 last year. The increase in net loss during 2008 was primarily attributable to higher operating expenses to support growth opportunities and investments in the company’s Network Operations Center, or NOC, for customer testing and program pilots. The 2008 results also included costs of approximately \$902,000, or \$0.06 per basic and diluted share, of non-cash stock option expense related to FAS123R, compared to \$881,000, or \$0.08 per basic and diluted share, in 2007.

Birke continued, “We had expected to finalize several key contracts earlier in the year, but the current economic environment has created some headwinds for us. However, we remain confident in our ability to take advantage of the inevitable shift from manual signage to a digital format. Wireless Ronin is a recognized leader in this industry and we continue to demonstrate significant value to our current and prospective clients. In the short-term we have evaluated our business infrastructure and have taken steps to right-size our organization by aligning our internal resources with our sales and projects. This was the reason for the recent decision to reduce our workforce. This action has decreased our expense rate, and in the long-term, it makes Wireless Ronin a more efficient organization.”

“Through the combination of our world-class solution offering, strong client relationships and our new, rigorous focus on expense management, we believe we are well-positioned to be successful as we continue to see the shift to digital signage solutions,” continued Birke. “We are excited by the opportunities that continue to unfold in this industry, such as the government regulations requiring the display of product nutritional values at quick-serve restaurants. We see significant enthusiasm for our core product, among current and prospective customers, to address these types of issues. We believe that the digital signage industry is in its infancy with tremendous growth potential across multiple vertical markets, and we remain focused on those that offer the greatest near-term growth potential.”

Operations Analysis

For the third quarter of 2008, gross margin averaged 5.2 percent, compared to a gross margin of 36.8 percent in the third quarter of 2007. The 2008 gross margin was impacted by investments in the company's NOC and costs to support customer pilots and program tests. Excluding these investments, gross margin would have averaged 20.7 percent through the first three quarters of 2008.

Third quarter 2008 operating expenses totaled \$4.9 million, compared to \$3.2 million in the prior year.

General and administrative expense for the 2008 third quarter was \$3.1 million compared to \$2.2 million during the same period last year, primarily reflecting higher staffing levels and additional expenses from the acquisition of the company's Canadian subsidiary. That acquisition was completed in August 2007, and only had partial impact on third quarter 2007 results. Increased expenses also resulted from higher professional services fees and FAS 123R-related expenses.

Sales and marketing expense totaled \$0.9 million in the third quarter of 2008, compared to \$0.7 million in the third quarter of 2007. The year-over-year increase in sales and marketing expense resulted from expenses related to tradeshow, marketing and other new business generation activities.

Earlier this week, Wireless Ronin implemented a workforce reduction to better match its infrastructure and expenses with sales levels and current client projects. As a result, the company has reduced its employee and contractor count by 35, or approximately 22 percent, with reductions spread across several areas. The company expects to take a pre-tax fourth quarter severance charge of approximately \$100,000, or \$0.01 per basic and diluted share, related to the workforce reduction. As a result of the workforce reduction and lower non-employee related expenses, Wireless Ronin expects these actions to decrease ongoing quarterly operating expenses by approximately \$1.0 million, or \$0.07 per basic and diluted share, commencing in 2009.

Cash and marketable securities at September 30, 2008 totaled approximately \$18.0 million, compared to \$29.6 million at December 31, 2007. Both totals include \$450,000 of restricted cash. The decline in cash and marketable securities reflects the funding of the company's net loss. Due to the company's loss carryforward position, it does not currently pay income taxes.

"As we look to the fourth quarter, it is difficult to forecast what impact the current economic slowdown will have on customer demand and project implementations. We are confident that our product solution, commitment to deploying best-in-class technology and market momentum will allow us to grow revenue. At a time when business levels are difficult to predict, we believe that as a result of our continued focus on client acquisition, revenue generation and expense management, we will ultimately be successful. However, in the near-term we expect that quarterly revenue will be consistent with our performance in the third quarter," concluded Birke.

A conference call to review the third-quarter results and to provide further detail regarding the recent workforce reduction is scheduled for today at 3:30 p.m. (CST). A live webcast of Wireless Ronin's earnings conference call can be accessed on the Investor section of its corporate website at www.wirelessronin.com. Alternatively, a live broadcast of the call may be heard by dialing (888) 633-9563 inside the United States or Canada, or by calling (706) 679-6372 from international locations. An operator will direct you to the Wireless Ronin conference call. A webcast replay of the call will be archived on Wireless Ronin's corporate Web site. An archive of the call is also accessible via telephone by dialing (800) 642-1687 domestically and (706) 645-9291 internationally with pass code 69318923. The conference call archive will be available through December 6, 2008.

About Wireless Ronin Technologies, Inc.

Wireless Ronin Technologies (www.wirelessronin.com) is the developer of RoninCast®, a complete software solution designed to address the evolving digital signage marketplace. RoninCast® software provides clients with the ability to manage a digital signage network from one central location and is the only complete, turnkey solution in the digital signage marketplace. The software suite allows for customized distribution with network management, playlist creation and scheduling, and database integration. Wireless Ronin offers an array of services to support RoninCast® software including consulting, creative development, project management, installation, and training. The company's common stock trades on the NASDAQ Global Market under the symbol "RNIN".

This release contains certain forward-looking statements of expected future developments, as defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements reflect management's expectations and are based on currently available data; however, actual results are subject to future risks and uncertainties, which could materially affect actual performance. Risks and uncertainties that could affect such performance include, but are not limited to, the following: estimates of future expenses, revenue and profitability; the pace at which the company completes installations and recognizes revenue; trends affecting financial condition and results of operations; ability to convert proposals into customer orders; the ability of customers to pay for products and services; the revenue recognition impact of changing customer requirements; customer cancellations; the availability and terms of additional capital; ability to develop new products; dependence on key suppliers, manufacturers and strategic partners; industry trends and the competitive environment; and the impact of losing one or more senior executives or failing to attract additional key personnel. These and other risk factors are discussed in detail in the company's Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission, on May 9, 2008.

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WIRELESS RONIN TECHNOLOGIES, INC.
CONSOLIDATED BALANCE SHEETS

	<u>September 30, 2008</u> (unaudited)	<u>December 31, 2007</u> (audited)
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 10,576,983	\$ 14,542,280
Marketable securities — available for sale	6,928,129	14,657,635
Accounts receivable, net of allowance of \$78,127 and \$84,685	1,891,472	4,135,402
Income tax receivable	109,805	231,328
Inventories	925,209	539,140
Network equipment held for sale	1,937,162	—
Prepaid expenses and other current assets	325,776	817,511
Total current assets	22,694,536	34,923,296
Property and equipment, net	2,168,931	1,780,390
Intangible assets, net of accumulated amortization	2,593,124	3,174,804
Restricted cash	450,000	450,000
Other assets	37,768	40,217
TOTAL ASSETS	<u>\$ 27,944,359</u>	<u>\$ 40,368,707</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES		
Current maturities of capital lease obligations	\$ 73,643	\$ 100,023
Accounts payable	1,856,041	1,387,327
Deferred revenue	443,835	1,252,485
Accrued purchase price consideration	999,974	999,974
Accrued liabilities	1,457,849	869,759
Total current liabilities	4,831,342	4,609,568
Capital lease obligations, less current maturities	15,413	70,960
Total liabilities	4,846,755	4,680,528
COMMITMENTS AND CONTINGENCIES		
SHAREHOLDERS' EQUITY		
Capital stock, \$0.01 par value, 66,666,666 shares authorized		
Preferred stock, 16,666,666 shares authorized, no shares issued and outstanding	—	—
Common stock, 50,000,000 shares authorized; 14,764,454 and 14,537,705 shares issued and outstanding at September 30, 2008 and December 31, 2007, respectively	147,645	145,377
Additional paid-in capital	80,194,295	78,742,311
Accumulated deficit	(57,312,066)	(43,520,098)
Accumulated other comprehensive income	67,730	320,589
Total shareholders' equity	23,097,604	35,688,179
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$ 27,944,359</u>	<u>\$ 40,368,707</u>

WIRELESS RONIN TECHNOLOGIES, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008 (unaudited)	2007 (audited)	2008 (unaudited)	2007 (audited)
Sales				
Hardware	\$ 738,166	\$ 429,578	\$ 1,997,546	\$ 2,949,816
Software	432,430	119,179	734,658	472,018
Services and other	778,936	575,176	2,747,065	953,398
Total sales	<u>1,949,532</u>	<u>1,123,933</u>	<u>5,479,269</u>	<u>4,375,232</u>
Cost of sales				
Hardware	665,723	263,961	1,751,653	1,999,669
Software	217,829	1,007	217,829	1,007
Services and other	963,705	444,797	2,946,912	685,376
Total cost of sales	<u>1,847,257</u>	<u>709,765</u>	<u>4,916,394</u>	<u>2,686,052</u>
Gross profit	<u>102,275</u>	<u>414,168</u>	<u>562,875</u>	<u>1,689,180</u>
Operating expenses:				
Sales and marketing expenses	927,085	715,016	3,256,883	1,993,191
Research and development expenses	792,832	319,945	1,836,741	827,234
General and administrative expenses	3,134,171	2,210,632	9,801,140	5,486,439
Termination of partnership agreement	—	—	—	653,995
Total operating expenses	<u>4,854,088</u>	<u>3,245,593</u>	<u>14,894,764</u>	<u>8,960,859</u>
Operating loss	<u>(4,751,813)</u>	<u>(2,831,425)</u>	<u>(14,331,889)</u>	<u>(7,271,679)</u>
Other income (expenses):				
Interest expense	(5,135)	(11,758)	(18,892)	(32,273)
Interest income	121,707	467,740	563,215	899,724
Other	(35)	(7,081)	(4,402)	(8,572)
Total other income (expense)	<u>116,537</u>	<u>448,901</u>	<u>539,921</u>	<u>858,879</u>
Net loss	<u>\$ (4,635,276)</u>	<u>\$ (2,382,524)</u>	<u>\$ (13,791,968)</u>	<u>\$ (6,412,800)</u>
Basic and diluted loss per common share	<u>\$ (0.31)</u>	<u>\$ (0.17)</u>	<u>\$ (0.94)</u>	<u>\$ (0.55)</u>
Basic and diluted weighted average shares outstanding	<u>14,764,345</u>	<u>14,369,262</u>	<u>14,629,278</u>	<u>11,565,993</u>

WIRELESS RONIN TECHNOLOGIES, INC
2008 SUPPLEMENTARY QUARTERLY FINANCIAL DATA
(Unaudited)

	Q1	Q2	2007 Q3	Q4	TOTAL	2008 Q1	Q2	Q3	TOTAL
Supplementary Data									
Statement of Operations									
Sales	\$ 196,436	\$ 3,054,863	\$ 1,123,933	\$ 1,609,681	\$ 5,984,913	\$ 1,933,514	\$ 1,596,223	1,949,532	5,479,269
Cost of Sales	103,263	1,873,024	709,765	1,206,315	3,892,367	1,534,796	1,534,341	1,847,257	4,916,394
Operating Expenses	3,284,664	2,430,602	3,245,593	4,446,709	13,407,568	4,860,861	5,179,815	4,854,088	14,894,764
Interest Expense	10,881	9,634	11,758	7,974	40,247	7,197	6,560	5,135	18,892
Other	(151,807)	(278,686)	(460,659)	(377,732)	(1,268,884)	(272,084)	(165,057)	(121,672)	(558,813)
Net Loss	\$ (3,050,565)	\$ (979,711)	\$ (2,382,524)	\$ (3,673,587)	\$ (10,086,387)	\$ (4,197,256)	(4,959,436)	(4,635,276)	(13,791,968)
FASB 123R (included in operating Expenses)	596,020	136,339	148,544	286,268	1,167,171	395,219	305,910	200,869	901,998
Weighted avg shares	9,832,288	10,446,571	14,369,262	14,534,335	12,314,178	14,544,181	14,577,825	14,764,345	14,629,278
Reconciliation Between GAAP and Adjusted Operating Loss									
GAAP Operating Loss	\$ (3,191,491)	\$ (1,248,763)	\$ (2,831,425)	\$ (4,043,343)	\$ (11,315,022)	\$ (4,462,143)	\$ (5,117,933)	\$ (4,751,813)	(14,331,889)
Adjustments:									
Depreciation and amortization	66,366	74,407	124,844	385,940	651,557	250,946	336,715	295,986	883,647
Old Building Remaining Lease Oblig. Write Off	—	—	191,207	—	191,207	—	—	—	—
Termination partnership agreement	653,995	—	—	50,000	703,995	—	—	—	—
Stock-based compensation expense	596,020	136,339	148,544	286,268	1,167,171	395,219	305,910	200,869	901,998
Total Operating Expense Adjustment	1,316,381	210,746	464,595	722,208	2,713,930	646,165	642,625	496,855	1,785,645
Adjusted Operating Loss	\$ (1,875,110)	\$ (1,038,017)	\$ (2,366,830)	\$ (3,321,135)	\$ (8,601,092)	\$ (3,815,978)	\$ (4,475,308)	\$ (4,254,958)	\$ (12,546,244)
*Per Share	\$ (0.19)	\$ (0.10)	\$ (0.16)	\$ (0.23)	\$ (0.70)	\$ (0.26)	\$ (0.31)	\$ (0.29)	\$ (0.86)
Reconciliation Between GAAP and Adjusted Gross Margin									
GAAP Sales	196,436	3,054,863	1,123,933	1,609,681	5,984,913	1,933,514	1,596,223	1,949,532	5,479,269
Deferred customer revenue	—	—	89,775	808,291	898,066	—	79,730	—	79,730
Network Operating Center	—	—	(6,510)	(11,630)	(18,140)	(95,664)	(39,036)	(99,019)	(233,719)
Adjusted Revenue	196,436	3,054,863	1,207,198	2,406,342	6,864,839	1,837,850	1,636,917	1,850,513	5,325,280
GAAP Cost of Sales	103,263	1,873,024	709,765	1,206,315	3,892,367	1,534,796	1,534,341	1,847,257	4,916,394
Deferred customer costs	—	—	—	476,679	476,679	47,826	50,538	—	98,364
Inventory adjustment	—	—	—	(73,018)	(73,018)	—	—	—	—
Network Operating Center	—	(33,375)	(74,127)	(98,806)	(206,308)	(190,955)	(281,100)	(317,807)	(789,862)
Adjusted Cost of Sales	103,263	1,839,649	635,638	1,511,170	4,089,720	1,391,667	1,303,779	1,529,450	4,224,896
Adjusted Non-GAAP Gross Profit	93,173	1,215,214	571,560	895,172	2,775,119	446,183	333,138	321,063	1,100,384
GAAP Gross Profit Margin	47.4%	38.7%	36.8%	25.1%	35.0%	20.6%	3.9%	5.2%	10.3%
Adjusted Non-GAAP Gross Profit Margin	47.4%	39.8%	47.3%	37.2%	40.4%	24.3%	20.4%	17.3%	20.7%