UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

August 7, 2008

Date of report (Date of earliest event reported)

Wireless Ronin Technologies, Inc.

(Exact name of registrant as specified in its charter)

Minnesota (State or other jurisdiction of incorporation)

1-33169 (Commission File Number)

41-1967918 (IRS Employer Identification No.)

5929 Baker Road, Suite 475 Minnetonka, Minnesota 55345

(Address of principal executive offices, including zip code)

(952) 564-3500

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On August 7, 2008, we publicly announced results of operations for the second quarter of 2008. For further information, please refer to the press release attached hereto as Exhibit 99, which is incorporated by reference herein.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

(d) See "Exhibit Index".

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 8, 2008 Wireless Ronin Technologies, Inc.

By: /s/ Brian S. Anderson
Brian S. Anderson

Brian S. Anderson Vice President, Interim

Chief Financial Officer and Controller

(Principal Financial Officer)

EXHIBIT INDEX

Exhibit Number

Description

99 Press release reporting results of operations for the second quarter of 2008, dated August 7, 2008.

Wireless Ronin Reports 2008 Second Quarter Results

Key recent highlights include:

- Achieves six month year-to-date revenue of \$3.5 million, up nearly 9 percent from 2007
- · Business development efforts result in fifteen new clients spanning multiple vertical markets
- · New product development yields additional capabilities and expanded services, scheduled to be introduced in the third quarter
- Selected by Chrysler LLC for iShowroom interactive program
- Canadian KFC testing Wireless Ronin's digital signage solutions
- · Continued expansion of relationship with Thomson Reuters
- · Announces key board and management additions

MINNEAPOLIS — August 7, 2008 —Wireless Ronin Technologies, Inc. (NASDAQ: RNIN) today announced its financial results for the 2008 second quarter. The company reported revenue of \$1.6 million for the second quarter of 2008, in comparison to \$3.1 million in the second quarter of 2007, a net loss of \$5.0 million compared to a net loss of \$1.0 million last year, and a basic and diluted loss per share of \$0.34 compared to a basic and diluted loss per share of \$0.09 last year.

Wireless Ronin also reported a second quarter 2008 adjusted operating loss of \$4.5 million, or \$0.31 per basic and diluted share, compared to an adjusted operating loss of \$1.0 million, or \$0.10 per basic and diluted share in the second quarter of 2007. Adjusted operating loss is defined as the GAAP operating loss with the add-back of certain items. Reconciliation to the GAAP operating loss is contained in an attached table. Second-quarter results also included costs of approximately \$0.3 million, or \$0.02 per basic and diluted share, of non-cash stock option expense related to FAS123R. The company adopted FAS123R for reporting purposes in the first quarter of 2006.

Jeffrey Mack, Wireless Ronin's chairman, president and chief executive officer said, "I am pleased with our accomplishments in the second quarter and the progress we made toward our future growth and profitability objectives. Through the first six months of 2008 we recorded \$3.5 million in revenue, a nearly 9 percent increase from 2007. This is even more impressive when you consider that last year's total was primarily driven by one customer. Net of that customer, 2008 first half revenue grew more than 250 percent from prior year levels. During the quarter we focused on creating the business platform to take advantage of the shift that we see as companies look to move from traditional signage methods to digital solutions. Our business development efforts resulted in further expansion with our large, key clients. In the second quarter our focused sales efforts resulted in the addition of fifteen new client relationships. These clients span multiple vertical markets, including quick serve restaurant, automotive, retail, hospitality and other services. While we acknowledge that near-term revenue results have been slower than anticipated, we believe that this is primarily a timing issue. Up until this point, revenue potential had been driven by a lengthier sales cycle as perspective clients moved though the pipeline. These are extended types of transactions, as we move from test to pilot and through full implementation with our clients. Our sales efforts have translated into business-in-hand with revenue acceleration now based on timing rather than potential opportunities."

First Half Results

For the first six months of 2008, the company reported revenue of \$3.5 million, compared to \$3.3 million in the first half of 2007, a net loss of \$9.2 million compared to a net loss of \$4.0 million last year, and a basic and diluted loss per share of \$0.63 compared to a basic and diluted loss per share of \$0.40 last year.

Wireless Ronin also reported an adjusted operating loss of \$8.3 million, or \$0.57 per basic and diluted share, for the first six months of 2008, compared to an adjusted operating loss of \$2.9 million, or \$0.29 per basic and diluted share in the same period of 2007. The six month 2008 results also included costs of approximately \$0.7 million, or \$0.05 per basic and diluted share, of non-cash stock option expense related to FAS123R.

Operations Detail

For the second quarter of 2008, gross margins averaged 3.9 percent, as compared to a gross margin of 38.7 percent in the second quarter of 2007. The decline was primarily the result of investments in the company's Network Operations Center to support the projected demand to host digital signage applications in 2008. Net of these investments in the NOC, second quarter adjusted gross margin would have been 20.4 percent. A reconciliation of GAAP gross margin and adjusted gross margin is presented in an attached table.

Second quarter 2008 operating expenses totaled \$5.2 million, compared to \$2.4 million in the prior year and \$4.9 million in the prior quarter. Included in those totals was FAS 123R-related expense of \$0.3 million, \$0.1 million and \$0.4 million, respectively.

General and administrative expense for the 2008 second quarter was \$3.5 million, compared to \$1.5 million during the same period last year and \$3.2 million in the prior quarter. The year-over-year increase in general and administrative expense primarily reflects higher staffing levels and the additional costs associated with the company's acquisition in August 2007. Increased expenses also resulted from higher professional services fees and the previously outlined increase in FAS 123R-related expenses. The slight increase from the prior quarter is attributable to one-time severance related costs.

Sales and marketing expense totaled \$1.1 million in the second quarter of 2008, compared to \$0.7 million in the second quarter of 2007 and \$1.2 million in the prior quarter. The year-over-year increase in sales and marketing expense resulted from the further investment in building the team of sales associates, higher commission levels as well as expenses related to tradeshows and other new business activities.

Cash and marketable securities at June 30, 2008, including restricted cash of \$0.5 million, totaled approximately \$22.3 million compared to \$29.6 million at December 31, 2007. The year-to-date decline in cash reflects the funding of the company's net loss. Wireless Ronin also reported that at the end of 2008 second quarter, accounts receivable totaled \$3.5 million, down from \$4.1 million at the end of fiscal 2007. Accounting for most of the balance is the \$2.3 million note receivable from NewSight Corporation. The note is due no later than August 15, 2008, as per the agreements that the company has previously filed with the Securities and Exchange Commission. Due to the company's loss carryforward position, it does not currently pay income taxes.

Wireless Ronin also announced several recent key management additions. Last week, the company announced the appointment of Stephen Birke, a former executive with Target Corporation, to its board of directors. Mr. Birke served more than 38 years at Target, where his positions ranged from buying to departmental merchandising manager up to vice president and general merchandising manager. In June, the company named David Kampf Vice President of Project Management. Mr. Kampf brings extensive experience in planning and managing large-scale deployments. Also in June, the company announced the addition of Daniel Radunz Vice President of the Network Operations Center. Mr. Radunz brings Wireless Ronin a heightened information technology expertise in the areas of enterprise readiness, product development and support services.

"We believe that Wireless Ronin is well positioned for success in 2008 and beyond. We have made the necessary investments to create the leverage and scale that will enable us to take advantage of the anticipated future demand for digital signage. We continue to develop relationships with some marquee brand names, such as Thomson Reuters. We are proud of our announcement earlier this week that Chrysler chose us for its digital signage solutions, and that we're in test phase with KFC Canada. Wireless Ronin has a complete, state-of-the-art digital signage toolset and in the third quarter we anticipate introducing several expanded business services that we believe make our product offering best-in-class. We continue our focus on the five key markets that we believe offer the greatest potential for growth. That list consists of quick serve restaurants, automotive, gaming, retail and financial services. With 124 clients who have purchased digital signage products since our inception, nearly 6,600 global displays running RoninCast® solutions and doing business in 34 countries, we believe that we have established Wireless Ronin as one of the world's premier digital signage solution providers," concluded Mack.

A conference call to review the second quarter, including an update regarding certain clients and the company's recent investments in its infrastructure, is scheduled for today at 3:45 p.m. (CDT). A live webcast of Wireless Ronin's earnings conference call can be accessed on the "Investor" section of its corporate

website at www.wirelessronin.com. Alternatively, a live broadcast of the call may be heard by dialing (888) 633-9563 inside the United States or Canada, or by calling (706) 679-6372 from international locations. An operator will direct you to the Wireless Ronin conference call. A webcast replay of the call will be archived on Wireless Ronin's corporate Web site. An archive of the call is also accessible via telephone by dialing (800) 642-1687 domestically and (706) 645-9291 internationally with pass code 55871353. The conference call archive will be available through September 7, 2008.

About Wireless Ronin Technologies, Inc.

Wireless Ronin Technologies (www.wirelessronin.com) is the developer of RoninCast®, a complete software solution designed to address the evolving digital signage marketplace. RoninCast® software provides clients with the ability to manage a digital signage network from one central location. The software suite allows for customized distribution with network management, playlist creation and scheduling, and database integration. Wireless Ronin offers an array of services to support RoninCast® software including consulting, creative development, project management, installation, and training. The company's common stock trades on the NASDAQ Global Market under the symbol "RNIN".

This release contains certain forward-looking statements of expected future developments, as defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements reflect management's expectations and are based on currently available data; however, actual results are subject to future risks and uncertainties, which could materially affect actual performance. Risks and uncertainties that could affect such performance include, but are not limited to, the following: estimates of future expenses, revenue and profitability; the pace at which the Company completes installations and recognizes revenue; trends affecting financial condition and results of operations; ability to convert proposals into customer orders; the ability of customers to pay for products and services; the revenue recognition impact of changing customer requirements; customer cancellations; the availability and terms of additional capital; ability to develop new products; dependence on key suppliers, manufacturers and strategic partners; industry trends and the competitive environment; and the impact of losing one or more senior executives or failing to attract additional key personnel. These and other risk factors are discussed in detail in the Company's Quarterly Report on Form 10Q filed with the Securities and Exchange Commission, on May 9, 2008.

In addition, this release contains certain non-GAAP financial measures, including references to adjusted operating loss, adjusted gross profit and adjusted gross margin. As compared to the nearest GAAP measurement for our company, adjusted operating loss represents GAAP operating loss with the add-back of depreciation and amortization, write-off of a remaining lease obligation, termination of partnership agreement and stock-based compensation expense. As compared to the nearest GAAP measurement for our company, adjusted gross profit and adjusted gross margin represent GAAP sales and GAAP cost of sales with the add-back of deferred revenue and deferred costs, NOC revenue and expense, and the inventory lower of cost or market adjustment. The Company uses these non-GAAP financial measures as internal measurements of operating performance. These non-GAAP financial measures as the Company defines them may not be comparable to similar measurements used by other companies and are not measures of performance or liquidity presented in accordance with GAAP. The Company believes that these non-GAAP financial measures are important components of its financial results. The Company uses these non-GAAP financial measures as means of evaluating its financial performance compared with its competitors. These non-GAAP financial measures should not be used as substitute for operating loss, gross profit (loss) or gross margin. A reconciliation of adjusted operating loss to operating loss, a reconciliation of adjusted gross profit to gross profit (loss) and a reconciliation of adjusted gross margin for each quarter of 2007 and the first and second quarters of 2008 is provided herein.

Contact:

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WIRELESS RONIN TECHNOLOGIES, INC. CONSOLIDATED BALANCE SHEETS

	June 30, 2008	December 31, 2007
ASSETS	(unaudited)	(audited)
CURRENT ASSETS		
Cash and cash equivalents	\$ 8,575,185	\$ 14,542,280
Marketable securities — available-for-sale	13,279,757	14,657,635
Accounts receivable, net of allowance of \$71,995 and \$84,685	3,460,190	4,135,402
Income tax receivable	167,379	231,328
Inventories	676,528	539,140
Prepaid expenses and other current assets	941,227	817,511
Total current assets	27,100,266	34,923,296
Property and equipment, net	2,164,371	1,780,390
Intangible assets, net of accumulated amortization	2,800,005	3,174,804
Restricted cash	450,000	450,000
Other assets	38,287	40,217
TOTAL ASSETS	\$ 32,552,929	\$ 40,368,707
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES		
Current maturities of capital lease obligations	\$ 74,073	\$ 100,023
Accounts payable	1,300,960	1,387,327
Deferred revenue	1,226,912	1,252,485
Accrued purchase price consideration	999,974	999,974
Accrued liabilities	1,306,230	869,759
Total current liabilities	4,908,149	4,609,568
Capital lease obligations, less current maturities	32,304	70,960
Total liabilities	4,940,453	4,680,528
COMMITMENTS AND CONTINGENCIES		
SHAREHOLDERS' EQUITY		
Capital stock, \$0.01 par value, 66,666,666 shares authorized		
Preferred stock, 16,666,666 shares authorized, no shares issued and outstanding at March 31, 2008 and		
December 31, 2007	_	_
Common stock, 50,000,000 shares authorized; 14,754,454 and 14,537,705 shares issued and outstanding at		
June 30, 2008 and December 31, 2007, respectively	147,545	145,377
Additional paid-in capital	79,961,526	78,742,311
Accumulated deficit	(52,676,790)	(43,520,098)
Accumulated other comprehensive income	180,195	320,589
Total shareholders' equity	27,612,476	35,688,179
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 32,552,929	\$ 40,368,707

WIRELESS RONIN TECHNOLOGIES, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

		Three Months Ended June 30,		30,
	2008	2007	2008	2007
Sales	(unaudited)	(audited)	(unaudited)	(audited)
Hardware	\$ 496,087	\$ 2,484,133	\$ 1,259,380	\$ 2,520,238
Software		. , ,	. , ,	
Services and other	203,937 896,199	290,097	302,228	352,839
		280,633	1,968,129	378,222
Total sales	1,596,223	3,054,863	3,529,737	3,251,299
Cost of sales	450.040	1 COE EEO	1.005.000	4 505 500
Hardware	450,910	1,685,579	1,085,930	1,735,708
Services and other	1,083,431	187,445	1,983,207	240,579
Total cost of sales	1,534,341	1,873,024	3,069,137	1,976,287
Gross profit	61,882	1,181,839	460,600	1,275,012
Operating expenses:				
Sales and marketing expenses	1,110,004	653,526	2,329,798	1,278,175
Research and development expenses	589,549	257,858	1,043,909	507,289
General and administrative expenses	3,480,262	1,519,218	6,666,969	3,275,807
Termination of partnership agreement	_	_	_	653,995
Total operating expenses	5,179,815	2,430,602	10,040,676	5,715,266
Operating loss	(5,117,933)	(1,248,763)	(9,580,076)	(4,440,254)
Other income (expenses):				
Interest expense	(6,560)	(9,634)	(13,757)	(20,515)
Interest income	169,424	278,686	441,508	431,984
Other	(4,367)	_	(4,367)	(1,491)
Total other income (expense)	158,497	269,052	423,384	409,978
Net loss	\$ (4,959,436)	\$ (979,711)	\$ (9,156,692)	\$ (4,030,276)
Basic and diluted loss per common share	\$ (0.34)	\$ (0.09)	\$ (0.63)	\$ (0.40)
Basic and diluted weighted average shares outstanding	14,577,825	10,446,571	14,561,003	10,141,126

WIRELESS RONIN TECHNOLOGIES, INC

2008 SUPPLEMENTARY QUARTERLY FINANCIAL DATA

Supplementary Data

			2007			2008				
Statement of Operations	Q1	Q2	Q3	Q4	TOTAL	Q1	Q2	Q3	<u>Q4</u>	TOTAL
Sales	\$ 196,436	\$ 3,054,863	\$ 1,123,933	\$ 1,609,681	\$ 5,984,913	\$ 1,933,514	\$ 1,596,223			3,529,737
Cost of Sales	103,263	1,873,024	709,765	1,206,315	3,892,367	1,534,796	1,534,341			3,069,137
Operating Expenses	3,284,664	2,430,602	3,245,593	4,446,711	13,407,570	4,860,861	5,179,815			10,040,676
Interest Expense	10,881	9,634	11,758	7,974	40,247	7,197	6,560			13,757
Other	(151,807)	(278,686)		(377,732)		, ,	,			(437,141)
Net Loss	\$(3,050,565)									(9,156,692)
FASB 123R	596,020	136,339	148,544	286,268	1,167,171	395,218	305,911			701,129
(included in										
operating										
Expenses)										
Weighted avg shares	9,832,288	10,446,571	14,369,262	12,314,178	12,314,178	14,544,181	14,577,825			14,561,003
Reconciliation Between	en GAAP and	Adjusted Ope	rating Loss							
CAADO										
GAAP Operating	Φ (D 404 404)	Φ (4 D 40 ECD)	Φ (D 0D4 4DE)	Φ (4 O 4 D D 4 E)	# (44 D4E 0D4)	Φ (4 ACD 4 AD)	Φ (E 44E 000)			(0.500.050)
	\$(3,191,491)	\$(1,248,763)	\$(2,831,425)	\$ (4,043,345)	\$(11,315,024)	\$(4,462,143)	\$ (5,117,933)			(9,580,076)
Adjustments:										
Depreciation and	00.000	74507	104.044	205 004	CE1 COO	250.046	220 545			E05.001
amortization	66,366	74,507	124,844	385,981	651,698	250,946	336,715			587,661
Old Building										
Remaining										
Lease			101 207		101 207					
Oblig.W/O			191,207		191,207					-
Termination										
partnership	CE2 00E			E0 000	702.005					
agreement	653,995	_	_	50,000	703,995	_	_			-
Stock-based										
compensation	E0C 020	120 220	140 544	200 200	1 105 151	205 240	205 044			701 100
expense	596,020	136,339	148,544	286,268	1,167,171	395,218	305,911			701,129
Total Operating										
Expense		24224								4 200 =00
Adjustment	1,316,381	210,846	464,595	722,249	2,714,071	646,164	642,626			1,288,790
Adjusted Operating			<u> </u>							
Adjusted Operating	\$ (1,875,110)		·					<u> </u>	<u> </u>	\$(8,291,286)
Adjusted Operating Loss		\$(1,037,917)	\$(2,366,830)	\$(3,321,096)	\$ (8,600,953)	\$(3,815,979)		<u> </u>	<u>\$ —</u>	
Adjusted Operating Loss	\$ (1,875,110) \$ (0.19)	\$(1,037,917) \$ (0.10)	\$(2,366,830) \$ (0.16)	\$(3,321,096)	\$ (8,600,953)	\$(3,815,979)	\$(4,475,307)	<u>=</u> <u>\$</u>	<u>\$</u>	\$(8,291,286)
Adjusted Operating Loss Reconciliation Between	\$ (1,875,110) \$ (0.19) en GAAP and	\$(1,037,917) \$ (0.10) Adjusted Gro	\$(2,366,830) \$ (0.16) sss Margin	\$(3,321,096) \$ (0.27)	\$ (8,600,953) \$ (0.70)	\$(3,815,979) \$ (0.26)	\$ (4,475,307) \$ (0.31)	<u>=</u> <u>\$ —</u>	<u>\$</u>	\$(8,291,286) \$ (0.57)
Adjusted Operating Loss Reconciliation Between GAAP Sales	\$ (1,875,110) \$ (0.19) en GAAP and	\$(1,037,917) \$ (0.10)	\$(2,366,830) \$ (0.16)	\$(3,321,096)	\$ (8,600,953)	\$(3,815,979)	\$(4,475,307)	<u> </u>	<u>\$ —</u>	\$(8,291,286)
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer	\$ (1,875,110) \$ (0.19) en GAAP and	\$(1,037,917) \$ (0.10) Adjusted Gro	\$(2,366,830) \$ (0.16) ss Margin 1,123,933	\$(3,321,096) \$ (0.27)	\$ (8,600,953) \$ (0.70) 5,984,913	\$(3,815,979) \$ (0.26)	\$ (4,475,307) \$ (0.31)	<u> </u>	<u>\$</u> —	\$(8,291,286) \$ (0.57)
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue	\$ (1,875,110) \$ (0.19) en GAAP and	\$(1,037,917) \$ (0.10) Adjusted Gro	\$(2,366,830) \$ (0.16) sss Margin	\$(3,321,096) \$ (0.27)	\$ (8,600,953) \$ (0.70)	\$(3,815,979) \$ (0.26)	\$ (4,475,307) \$ (0.31)	<u> </u>	<u> </u>	\$(8,291,286) \$ (0.57)
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network	\$ (1,875,110) \$ (0.19) en GAAP and	\$(1,037,917) \$ (0.10) Adjusted Gro	\$(2,366,830) \$ (0.16) ss Margin 1,123,933	\$(3,321,096) \$ (0.27)	\$ (8,600,953) \$ (0.70) 5,984,913	\$(3,815,979) \$ (0.26)	\$ (4,475,307) \$ (0.31)	<u> </u>	<u>\$</u>	\$(8,291,286) \$ (0.57)
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating	\$ (1,875,110) \$ (0.19) en GAAP and	\$(1,037,917) \$ (0.10) Adjusted Gro	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775	\$(3,321,096) \$ (0.27) 1,609,681 808,291	\$ (8,600,953) \$ (0.70) 5,984,913 898,066	\$(3,815,979) \$ (0.26) 1,933,514	\$ (4,475,307) \$ (0.31) 1,596,223 79,730	<u> </u>	<u>\$</u>	\$(8,291,286) \$(0.57) 3,529,737 79,730
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center	\$ (1,875,110) \$ (0.19) en GAAP and	\$(1,037,917) \$ (0.10) Adjusted Gro	\$(2,366,830) \$ (0.16) ss Margin 1,123,933	\$(3,321,096) \$ (0.27)	\$ (8,600,953) \$ (0.70) 5,984,913	\$(3,815,979) \$ (0.26)	\$ (4,475,307) \$ (0.31)	<u> </u>	<u>\$</u>	\$(8,291,286) \$ (0.57)
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 —	\$(1,037,917) \$ (0.10) Adjusted Gro 3,054,863 —	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510)	\$\(\frac{\(\frac{3}{3}21,096\)}{\(\frac{1}{3}0}\)\$ 1,609,681 808,291 (11,630)	\$ (8,600,953) \$ (0.70) 5,984,913 898,066 (18,140)	\$(3,815,979) \$ (0.26) 1,933,514 — (95,664)	\$ (4,475,307) \$ (0.31) 1,596,223 79,730 (39,036)			\$(8,291,286) \$ (0.57) 3,529,737 79,730 (134,700)
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 — ——————————————————————————————————	\$(1,037,917) \$ (0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198	\$\(\frac{3,321,096}{(0.27)}\) \$\(\frac{1,609,681}{(11,630)}\) 2,406,342	\$ (8,600,953) \$ (0.70) 5,984,913 898,066 (18,140) 6,864,839	\$(3,815,979) \$ (0.26) 1,933,514 — (95,664) 1,837,850	\$ (4,475,307) \$ (0.31) 1,596,223 79,730 (39,036) 1,636,917	<u> </u>	<u>s</u>	\$(8,291,286) \$ (0.57) 3,529,737 79,730 (134,700) 3,474,767
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 — ——————————————————————————————————	\$(1,037,917) \$ (0.10) Adjusted Gro 3,054,863 —	\$\(\frac{\\$(2,366,830)}{\\$(0.16)}\) ss Margin 1,123,933 89,775 (6,510)	\$\(\frac{\(\frac{3}{3}21,096\)}{\(\frac{1}{3}0}\)\$ 1,609,681 808,291 (11,630)	\$ (8,600,953) \$ (0.70) 5,984,913 898,066 (18,140)	\$(3,815,979) \$ (0.26) 1,933,514 — (95,664)	\$ (4,475,307) \$ (0.31) 1,596,223 79,730 (39,036)			\$(8,291,286) \$ (0.57) 3,529,737 79,730 (134,700)
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales Deferred customer	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 — ——————————————————————————————————	\$(1,037,917) \$ (0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198	\$\(\frac{\(\frac{3}{3}21,096\)}{\(\frac{1}{3}}\) \$\(\frac{1}{6}09,681\) \$\(\frac{808}{2}91\) \$\(\frac{(11,630)}{2,406,342}\) \$\(\frac{1}{1},206,315\)	\$ (8,600,953) \$ (0.70) 5,984,913 898,066 (18,140) 6,864,839 3,892,367	\$(3,815,979) \$ (0.26) 1,933,514 ————————————————————————————————————	\$ (4,475,307) \$ (0.31) 1,596,223 79,730 (39,036) 1,636,917 1,534,341			\$(8,291,286) \$(0.57) 3,529,737 79,730 (134,700) 3,474,767 3,069,137
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales Deferred customer costs	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 — ——————————————————————————————————	\$(1,037,917) \$ (0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198	\$\(\frac{3,321,096}{(0.27)}\) \$\(\frac{1,609,681}{(11,630)}\) 2,406,342	\$ (8,600,953) \$ (0.70) 5,984,913 898,066 (18,140) 6,864,839	\$(3,815,979) \$ (0.26) 1,933,514 — (95,664) 1,837,850	\$ (4,475,307) \$ (0.31) 1,596,223 79,730 (39,036) 1,636,917			\$(8,291,286) \$ (0.57) 3,529,737 79,730 (134,700) 3,474,767
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales Deferred customer costs Inventory	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 — ——————————————————————————————————	\$(1,037,917) \$ (0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198	\$(3,321,096) \$ (0.27) 1,609,681 808,291 (11,630) 2,406,342 1,206,315 476,679	\$ (8,600,953) \$ (0.70) 5,984,913 898,066 (18,140) 6,864,839 3,892,367 476,679	\$(3,815,979) \$ (0.26) 1,933,514 ————————————————————————————————————	\$ (4,475,307) \$ (0.31) 1,596,223 79,730 (39,036) 1,636,917 1,534,341			\$(8,291,286) \$(0.57) 3,529,737 79,730 (134,700) 3,474,767 3,069,137 98,364
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales Deferred customer costs Inventory adjustment	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 — ——————————————————————————————————	\$(1,037,917) \$ (0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198	\$\(\frac{\(\frac{3}{3}21,096\)}{\(\frac{1}{3}}\) \$\(\frac{1}{6}09,681\) \$\(\frac{808}{2}91\) \$\(\frac{(11,630)}{2,406,342}\) \$\(\frac{1}{1},206,315\)	\$ (8,600,953) \$ (0.70) 5,984,913 898,066 (18,140) 6,864,839 3,892,367	\$(3,815,979) \$ (0.26) 1,933,514 ————————————————————————————————————	\$ (4,475,307) \$ (0.31) 1,596,223 79,730 (39,036) 1,636,917 1,534,341			\$(8,291,286) \$(0.57) 3,529,737 79,730 (134,700) 3,474,767 3,069,137
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales Deferred customer costs Inventory adjustment Network	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 — ——————————————————————————————————	\$(1,037,917) \$ (0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198	\$(3,321,096) \$ (0.27) 1,609,681 808,291 (11,630) 2,406,342 1,206,315 476,679	\$ (8,600,953) \$ (0.70) 5,984,913 898,066 (18,140) 6,864,839 3,892,367 476,679	\$(3,815,979) \$ (0.26) 1,933,514 ————————————————————————————————————	\$ (4,475,307) \$ (0.31) 1,596,223 79,730 (39,036) 1,636,917 1,534,341			\$(8,291,286) \$(0.57) 3,529,737 79,730 (134,700) 3,474,767 3,069,137 98,364
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales Deferred customer costs Inventory adjustment Network Operating	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 — ——————————————————————————————————	\$(1,037,917) \$ (0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198 709,765	\$(3,321,096) \$ (0.27) 1,609,681 808,291 (11,630) 2,406,342 1,206,315 476,679 (73,018)	\$\(\)(8,600,953)\$\$ \$\((0.70)\) 5,984,913 898,066 (18,140) 6,864,839 3,892,367 476,679 (73,018)	\$(3,815,979) \$ (0.26) 1,933,514 — (95,664) 1,837,850 1,534,796 47,826	\$ (4,475,307) \$ (0.31) 1,596,223 79,730 (39,036) 1,636,917 1,534,341 50,538			\$(8,291,286) \$(0.57) 3,529,737 79,730 (134,700) 3,474,767 3,069,137 98,364
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales Deferred customer costs Inventory adjustment Network Operating Center	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 — ——————————————————————————————————	\$(1,037,917) \$ (0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198	\$(3,321,096) \$ (0.27) 1,609,681 808,291 (11,630) 2,406,342 1,206,315 476,679	\$ (8,600,953) \$ (0.70) 5,984,913 898,066 (18,140) 6,864,839 3,892,367 476,679	\$(3,815,979) \$ (0.26) 1,933,514 ————————————————————————————————————	\$ (4,475,307) \$ (0.31) 1,596,223 79,730 (39,036) 1,636,917 1,534,341			\$(8,291,286) \$(0.57) 3,529,737 79,730 (134,700) 3,474,767 3,069,137 98,364
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales Deferred customer costs Inventory adjustment Network Operating Center Adjusted Cost	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 ————————————————————————————————————	\$(1,037,917) \$ (0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198 709,765 ————————————————————————————————————	\$(3,321,096) \$ (0.27) 1,609,681 808,291 (11,630) 2,406,342 1,206,315 476,679 (73,018)	\$ (8,600,953) \$ (0.70) 5,984,913 898,066 (18,140) 6,864,839 3,892,367 476,679 (73,018) (206,308)	\$(3,815,979) \$ (0.26) 1,933,514 — (95,664) 1,837,850 1,534,796 47,826 — (190,955)	\$ (4,475,307) \$ (0.31	0	0	\$(8,291,286) \$(0.57) 3,529,737 79,730 (134,700) 3,474,767 3,069,137 98,364
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales Deferred customer costs Inventory adjustment Network Operating Center Adjusted Cost of Sales	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 ————————————————————————————————————	\$(1,037,917) \$ (0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198 709,765	\$(3,321,096) \$ (0.27) 1,609,681 808,291 (11,630) 2,406,342 1,206,315 476,679 (73,018)	\$\(\)(8,600,953)\$\$ \$\((0.70)\) 5,984,913 898,066 (18,140) 6,864,839 3,892,367 476,679 (73,018)	\$(3,815,979) \$ (0.26) 1,933,514 — (95,664) 1,837,850 1,534,796 47,826	\$ (4,475,307) \$ (0.31) 1,596,223 79,730 (39,036) 1,636,917 1,534,341 50,538			\$(8,291,286) \$(0.57) 3,529,737 79,730 (134,700) 3,474,767 3,069,137 98,364
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales Deferred customer costs Inventory adjustment Network Operating Center Adjusted Cost of Sales Adjusted Non-GAAP	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 ————————————————————————————————————	\$(1,037,917) \$(0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198 709,765 — — (74,127) 635,638	\$(3,321,096) \$ (0.27) 1,609,681 808,291 (11,630) 2,406,342 1,206,315 476,679 (73,018) (98,806) 1,511,170	\$ (8,600,953) \$ (0.70) 5,984,913 898,066 (18,140) 6,864,839 3,892,367 476,679 (73,018) (206,308) 4,089,720	\$(3,815,979) \$ (0.26) 1,933,514 — (95,664) 1,837,850 1,534,796 47,826 — (190,955) 1,391,667	\$ (4,475,307) \$ (0.31	0	0	\$(8,291,286) \$(0.57) 3,529,737 79,730 (134,700) 3,474,767 3,069,137 98,364 - (472,055) 2,695,446
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales Deferred customer costs Inventory adjustment Network Operating Center Adjusted Cost of Sales	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 ————————————————————————————————————	\$(1,037,917) \$ (0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198 709,765 ————————————————————————————————————	\$(3,321,096) \$ (0.27) 1,609,681 808,291 (11,630) 2,406,342 1,206,315 476,679 (73,018)	\$ (8,600,953) \$ (0.70) 5,984,913 898,066 (18,140) 6,864,839 3,892,367 476,679 (73,018) (206,308)	\$(3,815,979) \$ (0.26) 1,933,514 — (95,664) 1,837,850 1,534,796 47,826 — (190,955)	\$ (4,475,307) \$ (0.31	0	0	\$(8,291,286) \$(0.57) 3,529,737 79,730 (134,700) 3,474,767 3,069,137 98,364
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales Deferred customer costs Inventory adjustment Network Operating Center Adjusted Cost of Sales Adjusted Non-GAAP	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 ————————————————————————————————————	\$(1,037,917) \$(0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198 709,765 ————————————————————————————————————	\$(3,321,096) \$ (0.27) 1,609,681 808,291 (11,630) 2,406,342 1,206,315 476,679 (73,018) (98,806) 1,511,170	\$ (8,600,953) \$ (0.70) 5,984,913 898,066 (18,140) 6,864,839 3,892,367 476,679 (73,018) (206,308) 4,089,720	\$(3,815,979) \$ (0.26) 1,933,514 ————————————————————————————————————	\$ (4,475,307) \$ (0.31	0	0	\$(8,291,286) \$(0.57) 3,529,737 79,730 (134,700) 3,474,767 3,069,137 98,364 - (472,055) 2,695,446 779,322
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales Deferred customer costs Inventory adjustment Network Operating Center Adjusted Cost of Sales Adjusted Non-GAAP Gross Profit GAAP Gross Profit Margin	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 ————————————————————————————————————	\$(1,037,917) \$(0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198 709,765 — — (74,127) 635,638	\$(3,321,096) \$ (0.27) 1,609,681 808,291 (11,630) 2,406,342 1,206,315 476,679 (73,018) (98,806) 1,511,170	\$ (8,600,953) \$ (0.70) 5,984,913 898,066 (18,140) 6,864,839 3,892,367 476,679 (73,018) (206,308) 4,089,720	\$(3,815,979) \$ (0.26) 1,933,514 — (95,664) 1,837,850 1,534,796 47,826 — (190,955) 1,391,667	\$ (4,475,307) \$ (0.31	0	0	\$(8,291,286) \$(0.57) 3,529,737 79,730 (134,700) 3,474,767 3,069,137 98,364 - (472,055) 2,695,446
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales Deferred customer costs Inventory adjustment Network Operating Center Adjusted Cost of Sales Adjusted Non-GAAP Gross Profit Margin Adjusted Non-GAAP	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 ————————————————————————————————————	\$(1,037,917) \$(0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198 709,765 ————————————————————————————————————	\$(3,321,096) \$ (0.27) 1,609,681 808,291 (11,630) 2,406,342 1,206,315 476,679 (73,018) (98,806) 1,511,170 895,172	\$ (8,600,953) \$ (0.70) \$ 5,984,913 898,066 (18,140) 6,864,839 3,892,367 476,679 (73,018) (206,308) 4,089,720 2,775,119	\$(3,815,979) \$ (0.26) 1,933,514 ————————————————————————————————————	\$ (4,475,307) \$ (0.31	0	0	\$(8,291,286) \$(0.57) 3,529,737 79,730 (134,700) 3,474,767 3,069,137 98,364 - (472,055) 2,695,446 779,322
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales Deferred customer costs Inventory adjustment Network Operating Center Adjusted Cost of Sales Adjusted Non-GAAP Gross Profit Margin Adjusted Non-GAAP Gross Profit	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 ————————————————————————————————————	\$(1,037,917) \$(0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198 709,765 ————————————————————————————————————	\$(3,321,096) \$ (0.27) 1,609,681 808,291 (11,630) 2,406,342 1,206,315 476,679 (73,018) (98,806) 1,511,170 895,172 25.1%	\$\(\)(8,600,953)\(\)\(\\$\)(0.70)\(\) 5,984,913\(\) 898,066\(\)(18,140)\(\) 6,864,839\(\) 3,892,367\(\) 476,679\(\)(73,018)\(\) (206,308)\(\) 4,089,720\(\) 2,775,119\(\) 35.0%	\$(3,815,979) \$ (0.26) 1,933,514 ————————————————————————————————————	\$ (4,475,307) \$ (0.31	0	0	\$(8,291,286) \$(0.57) 3,529,737 79,730 (134,700) 3,474,767 3,069,137 98,364 - (472,055) 2,695,446 779,322 13.0%
Adjusted Operating Loss Reconciliation Between GAAP Sales Deferred customer revenue Network Operating Center Adjusted Revenue GAAP Cost of Sales Deferred customer costs Inventory adjustment Network Operating Center Adjusted Cost of Sales Adjusted Non-GAAP Gross Profit Margin Adjusted Non-GAAP	\$ (1,875,110) \$ (0.19) en GAAP and 196,436 ————————————————————————————————————	\$(1,037,917) \$(0.10) Adjusted Gro 3,054,863 ————————————————————————————————————	\$(2,366,830) \$ (0.16) ss Margin 1,123,933 89,775 (6,510) 1,207,198 709,765 ————————————————————————————————————	\$(3,321,096) \$ (0.27) 1,609,681 808,291 (11,630) 2,406,342 1,206,315 476,679 (73,018) (98,806) 1,511,170 895,172	\$ (8,600,953) \$ (0.70) \$ 5,984,913 898,066 (18,140) 6,864,839 3,892,367 476,679 (73,018) (206,308) 4,089,720 2,775,119	\$(3,815,979) \$ (0.26) 1,933,514 ————————————————————————————————————	\$ (4,475,307) \$ (0.31	0	0	\$(8,291,286) \$(0.57) 3,529,737 79,730 (134,700) 3,474,767 3,069,137 98,364 - (472,055) 2,695,446 779,322